



# *Corporate Overview and Capabilities Briefing*

**Rojo Herrera  
President & CEO**

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*Quality Service, Best Value*



# ***Bottom Line Up Front***

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## **VITAL STATISTICS:**

- Based in Mililani, Hawaii
- Top Secret Facility Clearance
- SBA-certified: 8(a) SDB; SDVO
- SBA-guaranteed Line of Credit
- DUNS: 13-562-9686
- CAGE Code: 1VH71
- Contract Vehicles:
  - GSA Alliant
  - State Dept PACTS
  - TRANSCOM A&AS
  - SEAPORT-e

## **ELIGIBLE NAICS CODES:**

541511, 541512, 541990, 541513,  
541519, 561210, 541611, 541612,  
541614, 541720

***(ALL under the small size standard)***

## **MAJOR BUSINESS AREAS:**

- *IT Infrastructure Support*—Help Desk, Network Engineering, Systems Administration and Information Assurance
- *Senior Executive Support*—Political-Military Instructors, Foreign Policy Advisor, POLAD
- *Operations & Logistics Management*—Program Management, Operations Center Design, Systems Architecture, Concept of Operations Development, Continuity of Operations and Exercise Planning
- *Exercise/Wargame Support*—Exercise Response Cell Manning, Wargame Design & Execution—After Action Reports, Analysis and Lessons Learned

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# *Company History*

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*ComCon is a Hawaii-based, award-winning 8(a) SDB and SDVO*

*No long term debt*

*SBA-guaranteed Line of Credit*

*Dunn & Bradstreet rating is in Top 10%*

**2002** Project Management resulted in two nominations for federal awards based upon teamwork and excellence!

**2005** Certified 8(a) Small Disadvantaged Business

**2008** Certified Service Disabled Veteran-Owned Business

**2009** *“8<sup>th</sup> Fastest Growing Small Business in Hawaii, 2006-2008”*

*-- Pacific Business News*

**2010** *Hawaii’s Veteran Small Business Champion of the Year*

*-- Small Business Administration*

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# Organization

**President & CEO**  
Rojo Herrera

**Senior VP & COO**  
Jim Lewis

**Recruiting & Security**  
Linda Fisher  
(San Diego CA)

**Business Development**  
Shannon Hunter  
(Dayton OH)

**Human Resources**  
Nobleza Lewis-Magnasoc  
(Honolulu HI)

**Contract Locations**  
Wheeler AAF  
Hickam AFB  
Fort DeRussey  
Washington D.C.

**\*New office in 2010**  
- St Louis, MO

# *Service Areas*

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➤ ***IT Infrastructure Support***

- Help Desk Support
- Desktop Support
- Information Assurance (IA)
- Network Administration
- Systems Administration
- Systems Maintenance
- Active Directory (AD) Support

➤ ***Senior Executive Support***

- Program Management
- Political-Military Liaison
- Foreign Policy Advisor

➤ ***Operations & Logistics Management***

- Program Management
- Operations Center Design
- Systems Architecture
- Concept of Operations Development
- Continuity of Operations Planning

➤ ***Exercise/Wargame Support***

- Project Management
- Response Cell Manning
- Reports and Analysis
- Lessons Learned



# *Information Technology*

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## *Past Performance*

### LANDWARNET Support – Ft Campbell, KY

ComCon leads the team providing Network/Systems Administration and Information Assurance for the 15,000 soldiers and their families

### Help Desk – Wheeler AAF, HI

Member of the Verizon-ComCon-CACI team that delivers 24x7 service/support to the Defense Information Support Network (DISN)

## *Results*

- Microsoft 2003/CNA/CISSP-qualified team of IT professionals
- Maintained 99.9% uptime on 100+ servers, 3 separate domains
- Support antivirus defense & Host Intrusion Prevention Services
- Manage and maintain Microsoft SMS and Retina/McAfee Hercules
- Serviced networks/servers: MS Exchange, SAN, WINS, DNS, DHCP

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# *Logistics/Operations Mgt*

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## *Past Performance*

### Air Mobility Operations Control Center (AMOCC) – Hickam AFB, HI

ComCon stood up the “first ever” 100% contractor operated command and control (C2) unit for air mobility; nominated for two federal awards for teamwork/efficiency

### Air Mobility Division – 613 Air Operations Center, Hickam AFB, HI

ComCon led the transition to the new C2 organization and was consulted on every air mobility issue from 2001-07, to include: airlift/air refueling to support fighter/bomber movements, disaster relief and humanitarian assistance, aero-medical evacuation, etc

## *Results*

- Recognized subject matter experts to the PACAF staff
- Around-the-clock support for mobility in the Pacific AOR
- Maximized efficiency of the global transportation network
- Advised PACAF on literally all air mobility issues, 2001-2007

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# *Senior Executive Support*

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## *Past Performance*

### APCSS Foreign Policy Advisor – Ft DeRussy, HI

Provides expert advice on foreign policy to the APCSS Director for almost forty countries in the PACOM AOR

### PACAF Commander's Political Advisor – Hickam AFB, HI

POLAD assists the PACAF Commander with political and economic advice to improve US relations in the AOR

### APCSS Adjunct Professors – Ft DeRussy, HI

Experts from around the globe instruct military and civilian mid-level leaders on political, economic and military issues

## *Results*

- Improve interagency coordination on policy and operations
- Contribute to the US military and diplomatic efforts
- Met DOD's need for POLADs--*now*

# *Exercise/Wargaming*

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## *Past Performance*

EAGLE TALON 07–Ft Campbell: Sr. Mentor/50 OTs (TS clearances);  
*“Thanks to ComCon we’re ready to go!”*, 101<sup>st</sup> DIV CG

UNIFIED ENDEAVOR 09–Ft Hood: 160 staff role players (SECRET);  
*“Impressive team--highly experienced!”*, III CORP CG

Fort Bragg Mission Readiness Exercise: 60 staff (SECRET clearances);  
*Dozens of DV/VIP visits—all very impressed with ComCon Team*

EAGLE TALON 09–Ft Campbell: 40 role players/OTs (TS clearances);  
*“Best training we’ve ever had!”*, 101<sup>st</sup> DIV CG

PACIFIC VISION–Hickam AFB: Wargame design/execution (TS+); *“This is the most enduring project we’ll conduct for the Pacific region; it will shape air operations for many years to come!”* PACAF CC

## *Results*

- End-to-end support to very high visibility exercises/wargames
  - Returning units reset/refit *without distraction*
  - Deploying units train *with confidence*
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# *Summary*

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## *What ComCon delivers:*

- ✓ Proven performance in very technical, high-end projects
- ✓ Benefits to our customers are well-documented
- ✓ SBA certified 8(a) and SDVO business
- ✓ Solid financial position

## *Contact Information:*

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# Questions



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